

Delta Dial-Up

Minnesota Delta Epsilon Chi
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Dinner Etiquette

Thinking about your future business dinner meetings? Here are a few tips for you. First off when you are invited to dinner at 7:30pm, what time should you arrive? You should arrive fifteen minutes to half an hour before the stated hour. You should not use your superiors, business client, person higher rank, and older person by their first name. Remember to set your napkin on your lap after your host or hostess takes their napkin. Never reach for anything over the table, as to pass the “butter.” When eating soup, spoon the soup away from you, don’t slurp. Your posture should be straight but not stiff, and hands on your lap, never put elbows on the table. Lastly, always remember to thank your host or hostess.

Packing Tips for the Career Development Conference

When packing for a trip do you find yourself packing everything you own? Here are some useful tips to be a smarter traveler.

One thing you should have for looking your best is a well fitted suit. If you do not have a suit you don’t need to rush out and buy one. Men, you can still look professional with a nice dress shirt and tie. Women, you can wear a nice dress shirt with professional looking pants or skirt. Remember not to have any cleavage or your belly button showing, because you really will not dress like that when you are out in the work field.

To go along with putting your best foot forward, you need to wear closed toe shoes. It will look more professional and also will be warmer in the middle of winter! Men, don’t forget to pack your black dress socks, because nothing looks worse than white tube socks with dress shoes and pants.

To top off your professional look, you will want to have your face looking tip-top shape. Women you will want to have simple make-up, nothing to extravagant and simple hair styles; you are not going out for a night on the town. Men you should be clean shaven, no 5 o’clock shadows and a fresh, simple, up-to-date hair cut.

When competing, you may want to consider removing, or covering up, any facial piercing or tattoos. Judges have been known to take off points for body art.

Now that you are looking your best, you should focus on competition itself. You will want to have a couple of #2 pencils and a calculator for taking the test. For your competition, you will want to remember some note cards and pencils to write down all the ideas you plan to present to the judges.

Now, get started packing and we will see you in Duluth!

Re-Cap of PDC

Full Speed Ahead! Our theme for this year held true at our fall conference in Brainerd. The speakers and workshops provided valuable information for us to move ahead of the pack on the track in the business world. Events such as these with quality workshops and exciting speakers add value and variety to our learning experience.

Congratulations to Jennifer LaForge a student in the Child Development Program at Alexandria Technical College. Jennifer won the art work created by our keynote speaker Bob Uppren. Bob did an awesome job of creating a beautiful chalk art drawing right before our eyes. We were inspired by Bob's message that even though something looks like it won't turn out, just hang around and the miracle will happen. Furthermore, our closing keynote speaker Byron Garrett assured us that whether in the field, in school, on the job, or throughout life – you have the right to achieve success. Byron elaborated that success is ours if we believe it. Jill Swanson gave us advice on how to look successful, and Colleen Gluth from Schwans opened our eyes to diversity and helped us understand our uniqueness in our schools, at our jobs, and in our communities.

Our hats go off to the vendors at the career fair. What a great opportunity to network with perspective employers.

Alexandria BPA won the scarecrow contest. It was a very professional scarecrow! All the entrants were creative and very lifelike (some more than others). Thank you to all who participated and all those who judged the event. The dance and games were fun this year. It was great to see so many out on the dance floor for most of the night. The games and prizes were a success. Our officer team had the most fun working the games and handing out prizes. Thank you to our advisors for showing us how to throw darts and play minnie gulf. Last but certainly not least with ticket sales from the artwork we raised \$833 for the Victory Junction Gang Camp. Thank you to everyone who purchased tickets and all who attended the event to make it a huge success. PDC would not be possible without you

Collegiate Leadership Academy

The state officer team attended the Collegiate Leadership Academy in New Orleans, LA from November 19-21. We stayed at the Le Pavillon hotel where the conference was held. The first night we were there, we had an opening session where Gena Norton our Central Region Vice-President greeted us and introduced us to some wonderful people. Michelle Breadth the general manager at Finish Line in New Orleans gave us some great tips on being successful. One thing she did say was to own up to your own mistakes. Even great managers make them, but to be a great manager you have to own up to them. Saturday a couple of managers from the Marriott hotel greeted us. They too gave us several great tips that went along with what Michelle had to say. A common theme between everyone was to be successful and be a good manager you had to believe in yourself and in your team.

Angela Dayton was the primary speaker at CLA. She currently owns her own consulting firm called Dayton Consulting and also works for the US Department of Labor. She covered areas of working with people, choosing your career, landing the job you want, advancing in your career, and managing your workforce. We did a DISC assessment and learned where we fit and how you can make your team work together with all different personalities. We were also able to work as teams with everyone that was there, including people from Mississippi, Washington,

Wisconsin, and many other states too. There were many things that we already had learned in school, but having someone reinforce that information and telling us yes that is really important when looking for a job really makes you think of what you want your resume to look like and what kind of portfolio you are going to put together. We did learn many new things and we did meet a lot of new people. It was a great experience, and I would suggest to anyone if they have the chance to attend the next conference held next fall, that you do attend.

What Event Will You Compete In This Year?

State Career Development Conference 2005

March 1, 2005 – March 4, 2005

Duluth, MN

The 2005 State Career Development Conference is just around the corner. This year the conference will be held in Duluth, MN at the Duluth Entertainment and Convention Center March 1st through March 4th.

As students, we all have different strong qualities and career goals. The events at CDC are designed to help you make informed career choices by providing opportunities to explore fields as diverse as e-business/e-commerce, advertising, wholesaling, fashion/apparel, design, food/food service, sales/sales management, retail management, human resource management, financial services, advertising/promotion, sports and entertainment, hospitality/travel/tourism, culinary arts, international marketing, business-to-business marketing and other management and marketing-oriented careers.

The events at CDC are set up so that you can choose to compete individually, or you can compete as a team. Make sure to practice, practice, and practice some more, because the events you compete in will be putting you **Full Speed Ahead** in your career path.

CDC is a great learning and networking experience for all who attend. Make sure to choose your events, and mark your calendar for this conference.

Chapter Happenings

Alexandria Technical College
By Carol Ley, VP of Business Partnerships

The Alexandria Chapter was busy last semester. We had a great participation for the highway clean-up (it had nothing to do with the free pizza). The Law Enforcement Students and us helped with the community Halloween party for children that was organized by the Jaycees. November 30, our members enjoyed a much needed night out at the rock climbing wall. Currently, we are signing up for an in school competition involving business simulations, case studies, and prepared presentations. This event will be excellent practice for competitions down the road.

MSC-ST Winona Chapter
Project Compass Christmas Dance
By Kelli Rathman, State President

On December 17th, 2004, the MSC-ST Winona chapter sponsored and participated in an event called Project Compass Christmas Dance. The dance was for physically and mentally challenged individuals from around their community. The dance lasted from 7:00-9:00p.m. The chapter sponsored food and beverages for the dance, and also made sure that each individual who attended received a Christmas gift.

I had the opportunity to attend the dance myself and saw what a great job the chapter did organizing this event. The chapter officers and members danced for the full two hours and when the event was over, I think they still wanted to continue the dancing and fun they were having.

My hat goes off to MSC-ST Winona for sponsoring such a wonderful event.

Tips for January from the National DEX website
<http://www.delta-hq.org>

Fundraising & Increasing Membership

- Fundraising: Create a Budget Plan for Travel to Upcoming Conferences
- Membership Campaign: Hold a Winter Membership Drive and Sign-up New Members for ICDC Participation

Where Today's Students Become Tomorrow's Leaders...

Attend Delta Epsilon Chi's International

Career Development Conference (May 4-7, 2005)

Anaheim, California

2004 – 2005 Minnesota Delta Epsilon Chi Officers

President..... Kelli Rathman
Executive Vice President Kristin Hovanes
Vice President of Communications Melissa Novak
Vice President of Business Partnerships Carol Ley
Vice President of Membership Services Hannah Bain
Vice President of Promotions.....Leah Christopherson

Dates to Remember

Invitational Competition	January 27, 2005	St. Cloud Technical College
Career Development Conference	March 1 – 4, 2005	Duluth, MN
Int'l Career Development Conference	May 4 – 7, 2005	Anaheim, CA